**Rutvik Shah**

**B/003,Soordep Flat,**

**B/H, Sales India,**

**Opp, Yogeshwarnagar Society,**

**Dharnidhar Derasar Road,**

**Bhatta, Paldi**

**Ahmedabad-380007**

**Mobile no: 9978919839**

**Email:shahrutvik13@yahoo.co.in**

**Carrier objective:**

As a Self starter, proactive and ardent person would utilize my marketing skills to bring our best result for the organization.

**Qualification:**

**M.B.A. (Marketing)**  Sikkim Manipal University. 2010

**B.Com** Gujarat University. 2007.

**Career Synopsis:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Period** | **Organization** | **Designation** | **Profile** |
| Jan.2009 still continue | **Star Union Dai-Ichi Life Ins.Co Ltd** | **Assistant Manager** | Assistant Manager |
| August.2008 to Dec.2008 | **Bharti Axa Life Ins. Co ltd.** | **Financial Executive(DST)** | Executive |
| August.2007 to July.2008 | **ICICI Bank Ltd** | **Relationship Executive** | Executive |

**Achievement Synopsis:**

1. Won Certificate for excellence from ICICI Prudential Life Insurance Co.Ltd for cross selling.
2. Rank No: 1, Gujarat Region for “Due the due contest” from Bharti Axa Life Ins Co.ltd.
3. Won ‘Rising Star Award’in ‘Deeksha Diwas’ from Bharti Axa Life Ins. Co ltd**.**
4. Achieved target of 100 policies within 3 months under “100 ka dum contest” of Star Union

Dai-Ichi Life Ins.Co Ltd

**Detailed career path:**

**Jan.2009 still continue**

**Assistant Manager**

**Star Union Dai-Ichi Life Insurance Co.Ltd**

Job Profile/company profile

1. Generating leads from “Bank of India” customers.
2. Canvassing & selling of company products through “Bank of India” branches.

**August.2008 to Dec.2008**

**Financial Executive (DST)**

**Bharti Axa Life Insurance Co.Ltd.**

Job profile/company profile:

1. Strong driving to lead based business generation as well as closing.
2. Achieves of sales target given by the company.
3. Participating lead generation activities as well as closing.

**August.2007 to July.2008**

**Relationship Executive**

**ICICI Bank Ltd.**

Job profile/company profile:

1. Generating leads by meeting SSI Unit holders.
2. Achieving sales target by closing the leads.

**Personal Details:**

Name : Rutvik Dipakbhai Shah

Date of Birth :13th May 1987.

Gender : Male

Marital Status : Married

Nationality : Indian

Religion : Hindu Jain

Current Location : Ahmedabad.

anguage Known : English, Hindi, Gujarati.

Area of Interest : Marketing, Sales.

I assure that if your organization gives one chance to serve, I follow you and your rules and regulation. I am a waiting for your positive response.

Yours Faithfully

Rutvik Shah